Economic & Social Benefits Assessment

Break O Day Aquatic Centre Development

August 2025



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The report has been prepared on the basis of information available at the time of writing. While all possible care has been taken by the authors in preparing the report, no responsibility can be undertaken for errors or inaccuracies that may be in the data used.

Executive Summary

This report provides an economic and social benefits assessment and cost benefit analysis of the proposed development of an aquatic centre in the Break O Day local government area. It examines the 3 options for the facility. An assessment is also made of the construction phase and a 10 year operations period. The benchmark values for health benefits and social benefits used are from a PWC national aquatic industry study in 2021.¹

Construction Phase

- Total jobs generated during construction are Option 1 28.9 FTE jobs; Option 2 35.4 FTE jobs; and Option 3 31.5 FTE jobs.
- Total regional income generated during construction is: Option 1 \$4.860 million; Option 2 \$ 7.290 million; and Option 3 \$5.744 million.

Operations Phase

For the modelling of economic and social impacts, assumptions were made about types of users, with total user number from Otium Group's financial modelling.

- **Option 1:** Program Pool only and total of 11,000 -12,000 annual users.
- **Option 2**: Total of 22,000-23,000 users, and 9000 are Program Pool users and 12,000-13,000 are lap pool users.
- Option 3: Total of 18,000 -19,000 users, and 8000 are Program Pool users and 10,000-11,000 are lap pool users.

Economic & Social Benefits

These benefits comprise the following. These were measured using the benchmark values and in the case of regional income using our regional economic impact model.

| Economic & Social Benefits |
|--|
| Economic Benefits |
| Value Services |
| User Value - revenue |
| Subsidy (= deficit) |
| Regional Income |
| Regional income – Centre employees |
| Regional Income -spending of Centre Visitors |
| Health Benefits |
| Physical health benefits |
| Mental health benefits |
| Reduced drowning benefit |
| Social Benefits |
| Reduced absenteeism |
| Wellbeing Benefits |
| Leisure Benefits |

¹ The Social, Health and Economic Value of the Australian National Aquatic Industry July 2021. The benchmark estimates are derived by dividing the national total \$values by the total annual user numbers of aquatic centres (333 million annual users).

- **Option 1** comprises a Program Pool Only and a range of economic and social benefits were calculated using the benchmark values per use. These benefits total \$777,553 in year 1 and increase to \$989,694 in year 10 (for an annual average of \$891,865).
- Option 2 comprises a Program Pool and Lap Pool and a range of economic and social benefits were calculated using the benchmark values per use. These benefits total \$1.109 million in year 1 and increase to \$1.349 million in year 10 (for an annual average of \$1.235 million.)
- Option 3 comprises a Program Pool and Lap Pool and a range of economic and social benefits were calculated using the benchmark values per use. These benefits total \$1.177 million in year 1 and increase to \$1.411 million in year 10 (for an annual average of \$1.304 million.)

For the cost benefit analysis two other benefits are measured – regional income generated by the spending of pool users in the town; and regional income of Centre employees (direct and indirect/induced income). For the user value of services the deficit on operations is treated as a subsidy.

Benefit Cost Analysis

In a full cost benefit analysis (over 10 years), that includes the quantification of all economic and social benefits, the project does not cover costs. The result is that for all 3 Options and discount rates (3%, 7%, 10%), the Benefit Cost Ratios are all <u>substantially below 1</u>.

For example, for Option 2 (7% discount rate), the BCR is only 0.33, which means that every dollar invested in the project over 10 years returns only 33 cents. This result occurs because, for each pool option, capital costs are high and the number of users are low due to the population size and demographics of Break O Day LGA.

1. Introduction

This report provides an economic and social benefits assessment of the proposed development of an aquatic centre in the Break O Day local government area. It examines the 3 options for the facility.

1.1 Aquatic Centre Options

| Aquatic Centre Options | Description |
|------------------------|--|
| Option 1 | One program pool shared for both learn to swim and warm water therapy. Heated to |
| | 30-33°C (approx.) to cater for both user cohorts. |
| Option 2 | One program pool shared for both learn to swim and warm water therapy. Heated to |
| | 30-33°C (approx.) to cater for both user cohorts. |
| | One four lane x 25m pool for lap swimming and programming. |
| | Heated to 26-29°C (approx.). |
| Option 3 | One six lane 25m pool shared for lap swimming, learn to swim and warm water |
| | therapy. Heated to 28-30°C (approx.) to cater for user cohorts. |

1.2 Economic and Social Benefits

The report quantifies the economic and social benefits of the Centre's operations. Full details of each of benefits measured are in Appendix A.

The benchmark values for health benefits and social benefits from a PWC national aquatic industry study in 2021.² The benchmark estimates were derived by dividing the national total \$values by the total annual user numbers of aquatic centres (333 million annual users across Australia).

Table 1 Economic & Social Benefits

| Economic & Social | Description | Benchmark Value |
|--------------------------|---|---|
| Benefits | | |
| Economic Benefits | | |
| Value Services | | |
| | Consumer Value of Services based on admission | Operational revenue |
| User Value - revenue | charges. | |
| | Deficit if covered by Council is a subsidy for users and | Operational deficit |
| | can be included in value of services. | |
| Subsidy (= deficit) | In the cost benefit analysis it is also included as a cost. | |
| Regional Income | | |
| Regional income – Centre | Wages and salaries of employees and indirect/induced | Based on wages & salaries bill |
| employees | income generated by the spending of these workers. | |
| | Estimates of persons spending elsewhere in the town | Program pool users: 40% spend an |
| Regional Income - | during their visit to the Aquatic Centre. | average of \$20 |
| spending of Centre | | Lap pool users: 50% spend an average of |
| Visitors | | \$25. |
| Health Benefits | | |
| | Research shows that physically active people are less | \$7.51 per user |
| Physical health benefits | likely to develop certain diseases, leading to a lower | |
| | burden of disease in Australia. | |
| Mental health benefits | Regular exercise reduces stress and improves the | \$4.95 per user |
| Mental health benefits | mental wellbeing of individuals. | |
| Reduced drowning | Aquatic facilities are safer places to swim and learn | \$1.20 per user |
| benefit | swim programs also reduce drownings . | |
| Social Benefits | | |
| Reduced absenteeism | Physical activity is associated with improved general | \$0.71 per user |
| neuuceu abseliteeisiii | health, leading to a reduction in days taken off. | |
| | Swimming at an aquatic centre improves a person's | \$8.95 per user |
| Wellbeing Benefits | day-to-day quality of life and wellbeing. | |
| | Use of aquatic centres are an enjoyable leisure time | \$1.62 per user |
| Leisure Benefits | activity. | |

Source: MCa analysis , August 2025

 $^{2\,\}hbox{The Social, Health and Economic Value of the Australian National Aquatic Industry July 2021}.$

2. Construction Phase - Aquatic Centre

The regional economic impacts of the construction of the aquatic centre were examined, for each of the 3 options.

2.1 Construction Costs

The construction costs range from \$18.5 million (Option 1) to \$27.2 million (option 2).

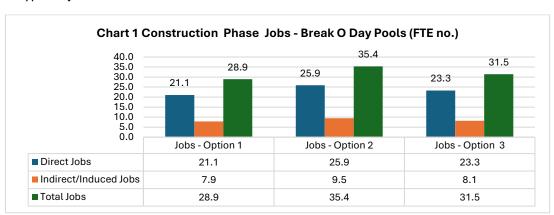
Table 2 Construction Costs Aquatic Centre Options

| Construction Costs – Aquatic Centre | Costs (rounde | Costs (rounded) | | | | | | |
|--|---------------|-----------------|----------|--|--|--|--|--|
| | Option 1 | Option 2 | Option 3 | | | | | |
| Building and aquatics works, site preparation, external works, external services | \$11.0M | \$16.5M | \$13.0M | | | | | |
| ESD, preliminaries, design contingency, cost escalation to tender | \$3.7M | \$5.2M | \$4.3M | | | | | |
| Construction contingency, professional fees, authority fees, furniture, fittings and equipment | \$3.8M | \$5.5M | \$4.4M | | | | | |
| Total Project Cost | \$18.5M | \$27.2M | \$21.7M | | | | | |

Source: Otium Planning Group, August 2025

2.2 Economic Impacts - Jobs

The following shows the jobs (direct and indirect/induced) generated during the construction phase. Total jobs are: Option 1 28.9 FTE jobs; Option 2 35.4 FTE jobs; and Option 3 31.5 FTE jobs. Details of the type of jobs are in the table.



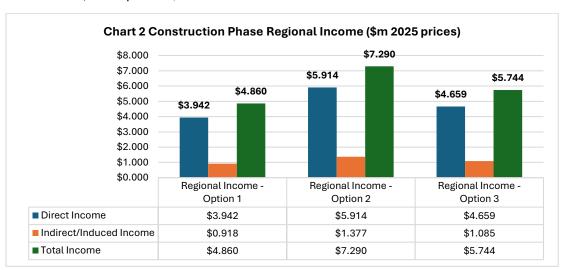
Source: MCa analysis, August 2025. May be differences due to rounding

Table 3 Summary Construction Jobs

| Summary Jobs | Direct Jobs | Indirect/Induced Jobs | Total Jobs |
|------------------------------|-------------|-----------------------|------------|
| Option 1 | | | |
| Construction on Site | 16.0 | 5.5 | 21.5 |
| Design & Management | 3.0 | 1.4 | 4.4 |
| Plant Hire | 0.3 | 0.1 | 0.4 |
| Materials & Equipment Supply | 1.8 | 0.8 | 2.6 |
| Jobs - Option 1 | 21.1 | 7.9 | 28.9 |
| Option 2 | | | |
| Construction on Site | 20.0 | 7.0 | 27.0 |
| Design & Management | 3.0 | 1.4 | 4.4 |
| Plant Hire | 0.4 | 0.2 | 0.6 |
| Materials & Equipment Supply | 2.5 | 0.9 | 3.4 |
| Jobs - Option 2 | 25.9 | 9.5 | 35.4 |
| Option 3 | | | |
| Construction on Site | 18.0 | 6.0 | 24.0 |
| Design & Management | 3.0 | 1.4 | 4.4 |
| Plant Hire | 0.3 | 0.1 | 0.5 |
| Materials & Equipment Supply | 2.0 | 0.6 | 2.6 |
| Jobs - Option 3 | 23.3 | 8.1 | 31.5 |

2.3 Economic Impacts - Regional Income³

Total regional income generated during construction is: Option 1 \$4.860 million; Option 2 \$ 7.290 million; and Option 3 \$5.744 million.



³ Regional income is the total net income generated from the activity and covers wages and salaries of employees and profits of businesses within the region. It includes income generated directly within the business and indirect income, which is generated in other regional businesses (wages and profits) from the multiplier impacts of employee spending on the region. In the modelling of income generated income tax and GST on spending, are both treated as leakages from the region.

3. Operations Phase - Aquatic Centre

3.1 Aquatic Centre Users

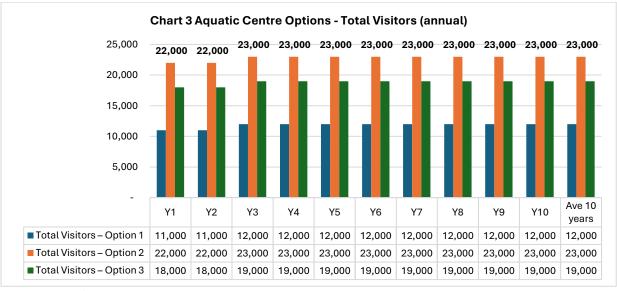
The operations of the Centre for each of the three development options were examined. For the modelling of economic and social impacts assumptions needed to be made about the type of users of each pool. The total user numbers are from Otium Group's financial modelling.

- **Option 1:** Program Pool only and total of 11,000 -12,000 annual users.
- **Option 2**: Total of 22,000-23,000 users, and 9000 are Program Pool users and 12,000-13,000 are lap pool users.
- Option 3: Total of 18,000 -19,000 users, and 8000 are Program Pool users and 10,000-11,000 are lap pool users.

Table 4 Aquatic Centre Users

| Aquatic Centre Visitors | | | | | | | | | | | |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------|
| | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 | Ave 10 years |
| Option 1 | | | | | | | | | | | |
| Program Pool | 11,000 | 11,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| Lap Pool | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Visitors – Option 1 | 11,000 | 11,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 | 12,000 |
| Option 2 | | | | | | | | | | | |
| Program Pool | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 | 9,000 |
| Lap Pool | 12,000 | 12,000 | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 |
| Total Visitors – Option 2 | 22,000 | 22,000 | 23,000 | 23,000 | 23,000 | 23,000 | 23,000 | 23,000 | 23,000 | 23,000 | 23,000 |
| Option 3 | | | | | | | | | | | |
| Program Pool | 8000 | 8000 | 8000 | 8000 | 8000 | 8000 | 8000 | 8000 | 8000 | 8000 | 8000 |
| Lap Pool | 10,000 | 10,000 | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 | 11,000 |
| Total Visitors – Option 3 | 18,000 | 18,000 | 19,000 | 19,000 | 19,000 | 19,000 | 19,000 | 19,000 | 19,000 | 19,000 | 19,000 |

Source: MCa analysis, August 2025.



Source: MCa analysis, August 2025.

3.2 Option 1 - Economic and Social Benefits

| Option 1 | One program pool shared for both learn to swim and warm water therapy. Heated to |
|----------|--|
| | 30-33°C (approx.) to cater for both user cohorts. |

Option 1 comprises a Program Pool Only and a range of economic and social benefits were calculated using the benchmark values per use. These benefits total \$777,553 in year 1 and increase to \$989,694 in year 10 (for an annual average of\$891,865). For the user value of services the deficit on operations is treated as a subsidy.

Table 5 Economic and Social Benefits - Option 1

| Option 1 | | | | | | | | | | | | |
|--------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| Program Pool Only | | | | | | | | | | | | |
| Summary | | | | | | | | | | | | Total 10 |
| Economic & Social | | | | | | | | | | | | Years |
| Benefits | | | | | | | | | | | Ave 10 | |
| (\$2025 prices) | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 | years | |
| Economic Benefits | | | | | | | | | | | | |
| Value Services | | | | | | | | | | | | |
| User Value - revenue | \$162,000 | \$171,000 | \$180,000 | \$186,000 | \$193,000 | \$200,000 | \$207,000 | \$214,000 | \$221,000 | \$226,000 | \$196,000 | \$1,960,000 |
| Subsidy (= deficit) | \$449,000 | \$457,000 | \$489,000 | \$501,000 | \$513,000 | \$525,000 | \$538,000 | \$552,000 | \$566,000 | \$582,000 | \$517,000 | \$5,172,000 |
| User Value | \$611,000 | \$628,000 | \$669,000 | \$687,000 | \$706,000 | \$725,000 | \$745,000 | \$766,000 | \$787,000 | \$808,000 | \$713,200 | \$7,132,000 |
| Health Benefits | | | | | | | | | | | | |
| Physical health benefits | \$54,505 | \$54,505 | \$59,459 | \$59,459 | \$59,459 | \$59,459 | \$59,459 | \$59,459 | \$59,459 | \$59,459 | \$58,468 | \$584,685 |
| Mental health benefits | \$7,862 | \$7,862 | \$8,577 | \$8,577 | \$8,577 | \$8,577 | \$8,577 | \$8,577 | \$8,577 | \$8,577 | \$8,434 | \$84,336 |
| Reduced drowning | | | | | | | | | | | | |
| benefit | \$5,748 | \$5,748 | \$6,270 | \$6,270 | \$6,270 | \$6,270 | \$6,270 | \$6,270 | \$6,270 | \$6,270 | \$6,166 | \$61,658 |
| Total Health Benefits | \$68,114 | \$68,114 | \$74,306 | \$74,306 | \$74,306 | \$74,306 | \$74,306 | \$74,306 | \$74,306 | \$74,306 | \$73,068 | \$730,679 |
| Social Benefits | | | | | | | | | | | | |
| Reduced absenteeism | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Wellbeing Benefits | \$98,438 | \$98,438 | \$107,387 | \$107,387 | \$107,387 | \$107,387 | \$107,387 | \$107,387 | \$107,387 | \$107,387 | \$105,598 | \$1,055,976 |
| Leisure Benefits | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total Social Benefits | \$98,438 | \$98,438 | \$107,387 | \$107,387 | \$107,387 | \$107,387 | \$107,387 | \$107,387 | \$107,387 | \$107,387 | \$105,598 | \$1,055,976 |
| | | | | | | | | | | | | |
| Total Economic & | | | | | | | | | | | | |
| Social Benefits | \$777,553 | \$794,553 | \$850,694 | \$868,694 | \$887,694 | \$906,694 | \$926,694 | \$947,694 | \$968,694 | \$989,694 | \$891,865 | \$8,918,655 |

Source: MCa analysis , August 2025

For the cost benefit analysis two other benefits are measured – regional income generated by the spending of pool users in the town; and regional income of Centre employees (direct and indirect/induced income).

3.3 Option 2 - Economic and Socia Benefits

| Option 2 | One program pool shared for both learn to swim and warm water therapy. Heated to |
|----------|--|
| | 30-33°C (approx.) to cater for both user cohorts. |
| | One four lane x 25m pool for lap swimming and programming. |
| | Heated to 26-29°C (approx.). |

Option 2 comprises a Program Pool and Lap Pool and economic and social benefits were calculated using the benchmark values per use. These benefits total \$1.109 million in year 1 and increase to \$1.349 million in year 10 (for an annual average of \$1.235 million. For the user value of services the deficit on operations is treated as a subsidy.

Table 6 Economic and Social Benefits - Option 2

| Option 2 Program Pool & | | | | | | | | | | | | |
|--------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| 4 Lane Pool | | | | | | | | | | | | |
| Summary | | | | | | | | | | | | Total 10 |
| Economic & Social | | | | | | | | | | | Ave 10 | Years |
| Benefits | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 | years | |
| Economic Benefits | | | | | | | | | | | | |
| Value Services | | | | | | | | | | | | |
| User Value - revenue | \$283,000 | \$298,000 | \$314,000 | \$325,000 | \$337,000 | \$350,000 | \$362,000 | \$374,000 | \$386,000 | \$396,000 | \$343,000 | \$3,425,000 |
| Subsidy (= deficit) | \$482,000 | \$487,000 | \$509,000 | \$520,000 | \$530,000 | \$541,000 | \$552,000 | \$564,000 | \$577,000 | \$592,000 | \$535,000 | \$5,354,000 |
| User Value | \$765,000 | \$785,000 | \$823,000 | \$845,000 | \$867,000 | \$891,000 | \$914,000 | \$938,000 | \$963,000 | \$988,000 | \$878,000 | \$8,779,000 |
| Health Benefits | | | | | | | | | | | | |
| Physical health benefits | \$104,054 | \$104,054 | \$109,009 | \$109,009 | \$109,009 | \$109,009 | \$109,009 | \$109,009 | \$109,009 | \$109,009 | \$108,018 | \$1,080,180 |
| Mental health benefits | \$15,009 | \$15,009 | \$15,724 | \$15,724 | \$15,724 | \$15,724 | \$15,724 | \$15,724 | \$15,724 | \$15,724 | \$15,581 | \$155,808 |
| Reduced drowning | | | | | | | | | | | | |
| benefit | \$10,973 | \$10,973 | \$11,495 | \$11,495 | \$11,495 | \$11,495 | \$11,495 | \$11,495 | \$11,495 | \$11,495 | \$11,391 | \$113,910 |
| Total Health Benefits | \$130,036 | \$130,036 | \$136,228 | \$136,228 | \$136,228 | \$136,228 | \$136,228 | \$136,228 | \$136,228 | \$136,228 | \$134,990 | \$1,349,898 |
| Social Benefits | | | | | | | | | | | | |
| Reduced absenteeism | \$6,270 | \$6,270 | \$6,793 | \$6,793 | \$6,793 | \$6,793 | \$6,793 | \$6,793 | \$6,793 | \$6,793 | \$6,688 | \$66,883 |
| Wellbeing Benefits | \$187,928 | \$187,928 | \$196,877 | \$196,877 | \$196,877 | \$196,877 | \$196,877 | \$196,877 | \$196,877 | \$196,877 | \$195,087 | \$1,950,871 |
| Leisure Benefits | \$19,387 | \$19,387 | \$21,003 | \$21,003 | \$21,003 | \$21,003 | \$21,003 | \$21,003 | \$21,003 | \$21,003 | \$20,680 | \$206,799 |
| Total Social Benefits | \$213,586 | \$213,586 | \$224,673 | \$224,673 | \$224,673 | \$224,673 | \$224,673 | \$224,673 | \$224,673 | \$224,673 | \$222,455 | \$2,224,553 |
| | | | | | | | | | | | | |
| Total Economic & | | | | | | | | | | | | |
| Social Benefits | \$1,108,622 | \$1,128,622 | \$1,183,901 | \$1,205,901 | \$1,227,901 | \$1,251,901 | \$1,274,901 | \$1,298,901 | \$1,323,901 | \$1,348,901 | \$1,235,445 | \$12,353,450 |

Source: MCa analysis , August 2025

For the cost benefit analysis two other benefits are measured – regional income generated by the spending of pool users in the town; and regional income of Centre employees (direct and indirect/induced income).

3.4 Option 3 - Economic and Social Benefits

| Option 3 | One six lane 25m pool shared for lap swimming, learn to swim and warm water |
|----------|---|
| | therapy. Heated to 28-30°C (approx.) to cater for user cohorts. |

Option 3 comprises a Program Pool and Lap Pool and economic and social benefits were calculated using the benchmark values per use. These benefits total \$1.177 million in year 1 and increase to \$1.411 million in year 10 (for an annual average of \$1.304 million. For the user value of services the deficit on operations is treated as a subsidy.

Table 7 Economic and Social Benefits - Option 3

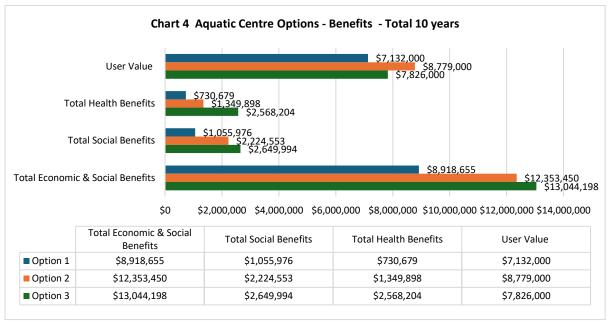
| Option 3 6 Lane Pool | | | | | | | | | | | | |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------------|-------------------|
| Summary Economic & Social Benefits | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y 9 | Y10 | Ave 10 years | Total 10 Years |
| Economic Benefits | | | | | | | | | | | | |
| Value Services | | | | | | | | | | | | |
| User Value - revenue | \$239,000 | \$252,000 | \$265,000 | \$275,000 | \$285,000 | \$295,000 | \$306,000 | \$315,000 | \$325,000 | \$334,000 | \$289,100 | \$2,891,000 |
| Subsidy (= deficit) | \$436,000 | \$442,000 | \$469,000 | \$479,000 | \$489,000 | \$500,000 | \$511,000 | \$523,000 | \$536,000 | \$550,000 | \$493,500 | \$4,935,000 |
| User Value | \$675,000 | \$694,000 | \$734,000 | \$754,000 | \$774,000 | \$795,000 | \$817,000 | \$838,000 | \$861,000 | \$884,000 | \$782,600 | \$7,826,000 |
| Health Benefits | | | | | | | | | | | | |
| Physical health benefits | \$135,135 | \$135,135 | \$142,643 | \$142,643 | \$142,643 | \$142,643 | \$142,643 | \$142,643 | \$142,643 | \$142,643 | \$141,141 | \$1,411,411 |
| Mental health benefits | \$89,189 | \$89,189 | \$94,144 | \$94,144 | \$94,144 | \$94,144 | \$94,144 | \$94,144 | \$94,144 | \$94,144 | \$93,153 | \$931,532 |
| Reduced drowning benefit | \$21,568 | \$21,568 | \$22,766 | \$22,766 | \$22,766 | \$22,766 | \$22,766 | \$22,766 | \$22,766 | \$22,766 | \$22,526 | \$225,261 |
| Total Health Benefits | \$245,892 | \$245,892 | \$259,553 | \$259,553 | \$259,553 | \$259,553 | \$259,553 | \$259,553 | \$259,553 | \$259,553 | \$256,820 | \$2,568,204 |
| Social Benefits | | | | | | | | | | | | |
| Reduced absenteeism | \$78,739 | \$78,739 | \$79,453 | \$79,453 | \$79,453 | \$79,453 | \$79,453 | \$79,453 | \$79,453 | \$79,453 | \$79,311 | \$793,105 |
| Wellbeing Benefits | \$89,489 | \$89,489 | \$98,438 | \$98,438 | \$98,438 | \$98,438 | \$98,438 | \$98,438 | \$98,438 | \$98,438 | \$96,649 | \$966,486 |
| Leisure Benefits | \$87,748 | \$87,748 | \$89,363 | \$89,363 | \$89,363 | \$89,363 | \$89,363 | \$89,363 | \$89,363 | \$89,363 | \$89,040 | \$890,402 |
| Total Social Benefits | \$255,976 | \$255,976 | \$267,255 | \$267,255 | \$267,255 | \$267,255 | \$267,255 | \$267,255 | \$267,255 | \$267,255 | \$264,999 | \$2,649,994 |
| Total Economic & Social Benefits | \$1,176,868 | \$1,195,868 | \$1,260,808 | \$1,280,808 | \$1,300,808 | \$1,321,808 | \$1,343,808 | \$1,364,808 | \$1,387,808 | \$1,410,808 | \$1,304,420 | \$13,044,19 |

Source: MCa analysis, August 2025

For the cost benefit analysis two other benefits are measured – regional income generated by the spending of pool users in the town; and regional income of Centre employees (direct and indirect/induced income).

3.5 Economic and Social Benefits – Comparison 10 Years

The following compares benefits for each option over a <u>10 year period</u> of operations. Total benefits are: Option 1 \$8.919 million; Option 2 \$12.353 million; and Option 3 \$13.044 million.⁴



Source: MCa analysis, August 2025. May be differences due to rounding

Table 8 Comparison Economic & Social Benefits

| | | Program Pool & 4 | |
|----------------------------------|-------------------|------------------|--------------|
| Total 10 Years | Program Pool Only | Lane Pool | 6 Lane Pool |
| | Option 1 | Option 2 | Option 3 |
| Value Services | | | |
| User Value - revenue | \$1,960,000 | \$3,425,000 | \$2,891,000 |
| Subsidy (= deficit) | \$5,172,000 | \$5,354,000 | \$4,935,000 |
| User Value | \$7,132,000 | \$8,779,000 | \$7,826,000 |
| Health Benefits | | | |
| Physical health benefits | \$584,685 | \$1,080,180 | \$1,411,411 |
| Mental health benefits | \$84,336 | \$155,808 | \$931,532 |
| Reduced drowning benefit | \$61,658 | \$113,910 | \$225,261 |
| Total Health Benefits | \$730,679 | \$1,349,898 | \$2,568,204 |
| Social Benefits | | | |
| Reduced absenteeism | \$0 | \$66,883 | \$793,105 |
| Wellbeing Benefits | \$1,055,976 | \$1,950,871 | \$966,486 |
| Leisure Benefits | \$0 | \$206,799 | \$890,402 |
| Total Social Benefits | \$1,055,976 | \$2,224,553 | \$2,649,994 |
| Total Economic & Social Benefits | \$8,918,655 | \$12,353,450 | \$13,044,198 |

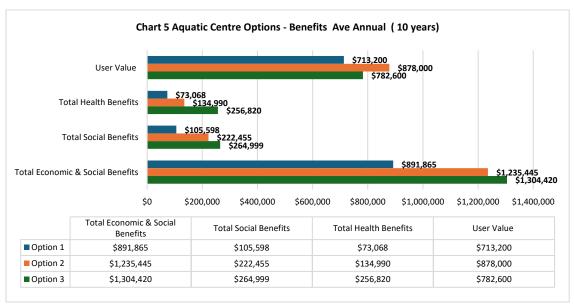
Source: MCa analysis, August 2025

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⁴ These benefits exclude the regional income (direct and indirect/induced) generated by visitors spending and that o Centre employees. These are included in the cost benefit analysis.

3.6 Economic & Social Benefits - Comparison Average Benefits

The following show <u>average annual benefits</u> over the 10 year period of operations. The following compares benefits for each option over a <u>10 year period</u> of operations. Average annual benefits are: Option 1 \$891,865; Option 2 \$1,235,445; and Option 3 \$1,304,420.⁵



Source: MCa analysis, August 2025

Table 9 Comparison Economic & Social Benefits (10 Years)

| Average Annual 10 Years | | | |
|----------------------------------|-----------|-------------|-------------|
| | Option 1 | Option 2 | Option 3 |
| Value Services | | | |
| User Value - revenue | \$196,000 | \$343,000 | \$289,100 |
| Subsidy (= deficit) | \$517,000 | \$535,000 | \$493,500 |
| User Value | \$713,200 | \$878,000 | \$782,600 |
| Health Benefits | | | |
| Physical health benefits | \$58,468 | \$108,018 | \$141,141 |
| Mental health benefits | \$8,434 | \$15,581 | \$93,153 |
| Reduced drowning benefit | \$6,166 | \$11,391 | \$22,526 |
| Total Health Benefits | \$73,068 | \$134,990 | \$256,820 |
| Social Benefits | | | |
| Reduced absenteeism | \$0 | \$6,688 | \$79,311 |
| Wellbeing Benefits | \$105,598 | \$195,087 | \$96,649 |
| Leisure Benefits | \$0 | \$20,680 | \$89,040 |
| Total Social Benefits | \$105,598 | \$222,455 | \$264,999 |
| Total Economic & Social Benefits | \$891,865 | \$1,235,445 | \$1,304,420 |

Source: MCa analysis , August 2025

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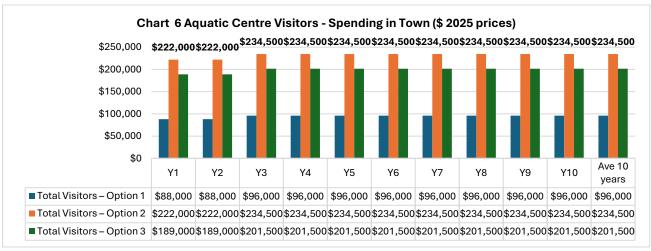
⁵ These benefits exclude the regional income (direct and indirect/induced) generated by visitors spending and that o Centre employees. These are included in the cost benefit analysis.

4. Economic Impacts Centre Operations

This section analyses the regional economic impacts of Centre employees and the spending of users in the town. Impacts are measuring by jobs and by regional income and generated by the use of MCa's regional economic model.

4.1 Visitor Spending

The following shows estimates of other spending in the town while visiting the Aquatic Centre. Estimates are for each of the 3 options and are in constant \$2025 prices. For Option 1 the annual average over 10 years is \$96,000; \$234,500 for Option 2; and \$201,500 for Option 3. This spending is an input to the regional economic model, which generates the estimates of jobs and regional income.



Source: MCa analysis, August 2025. May be differences due to rounding

4.2 Option 1 - Program Pool Only

- **Jobs:** total jobs increase from 6.4 FTE jobs in year 1 to 6.6 FTE jobs in year 10. Of these jobs in year 10, 5.1 are direct jobs and 1.5 are indirect /induced jobs.
- **Regional income (constant \$2025 prices)**: total regional income increases from \$446,979 in year 1 to \$531,547 in year 10. Over the 10 year period regional income totals \$4.893 million.

Table 10 Jobs Generated - Option 1 (FTE no.)

| Option 1 | | | | | | | | | | |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Jobs Generated (FTE) | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 |
| Centre Employees | | | | | | | | | | |
| Direct Jobs | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 |
| Indirect Jobs | 1.2 | 1.2 | 1.2 | 1.2 | 1.3 | 1.3 | 1.3 | 1.3 | 1.4 | 1.4 |
| Centre Employees | 5.9 | 5.9 | 5.9 | 5.9 | 6.0 | 6.0 | 6.0 | 6.0 | 6.1 | 6.1 |
| Centre Users Spending | | | | | | | | | | |
| Direct Jobs | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 |
| Indirect Jobs | 0.1 | 0.1 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| Centre Users Spending | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 |
| Total All Jobs | | | | | | | | | | |
| Direct Jobs | 5.1 | 5.1 | 5.1 | 5.1 | 5.1 | 5.1 | 5.1 | 5.1 | 5.1 | 5.1 |
| Indirect Jobs | 1.3 | 1.3 | 1.4 | 1.4 | 1.4 | 1.4 | 1.5 | 1.5 | 1.5 | 1.5 |
| Total Jobs | 6.4 | 6.4 | 6.5 | 6.5 | 6.5 | 6.5 | 6.6 | 6.6 | 6.6 | 6.6 |

Table 11 Regional Income Generated - Option 1 (\$ 2025 prices)

| | | | | | | | | | | | Total 10 |
|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| Option 1 | | | | | | | | | | | years |
| Regional Income | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 | |
| Centre Employees | | | | | | | | | | | |
| Direct Income | \$334,124 | \$340,942 | \$347,900 | \$355,000 | \$362,245 | \$369,638 | \$377,182 | \$384,879 | \$392,734 | \$400,749 | \$3,665,394 |
| Indirect/induced income | \$70,816 | \$72,262 | \$73,736 | \$75,241 | \$76,777 | \$78,344 | \$79,942 | \$81,574 | \$83,239 | \$84,937 | \$776,868 |
| Employees Total | | | | | | | | | | | |
| Income | \$404,940 | \$413,204 | \$421,637 | \$430,242 | \$439,022 | \$447,982 | \$457,124 | \$466,453 | \$475,973 | \$485,686 | \$4,442,262 |
| Centre Visitor Spending | | | | | | | | | | | |
| Direct Income | \$33,312 | \$33,312 | \$36,340 | \$36,340 | \$36,340 | \$36,340 | \$36,340 | \$36,340 | \$36,340 | \$36,340 | \$357,342 |
| Indirect/induced income | \$8,728 | \$8,728 | \$9,521 | \$9,521 | \$9,521 | \$9,521 | \$9,521 | \$9,521 | \$9,521 | \$9,521 | \$93,624 |
| Total Income | \$42,039 | \$42,039 | \$45,861 | \$45,861 | \$45,861 | \$45,861 | \$45,861 | \$45,861 | \$45,861 | \$45,861 | \$450,966 |
| Total Regional Income | | | | | | | | | | | |
| Direct Income | \$367,435 | \$374,254 | \$384,240 | \$391,340 | \$398,585 | \$405,978 | \$413,522 | \$421,219 | \$429,074 | \$437,089 | \$4,022,736 |
| Indirect/induced income | \$79,544 | \$80,989 | \$83,257 | \$84,762 | \$86,298 | \$87,865 | \$89,463 | \$91,095 | \$92,760 | \$94,458 | \$870,491 |
| Total Regional Income | \$446,979 | \$455,243 | \$467,498 | \$476,102 | \$484,883 | \$493,843 | \$502,985 | \$512,314 | \$521,834 | \$531,547 | \$4,893,228 |

Source: MCa analysis, August 2025. May be differences due to rounding

4.3 Option 2 - Program Pool & Lap Pool

- **Jobs:** total jobs increase from 7.2 FTE jobs in year 1 to 7.5 FTE jobs in year 10. Of these jobs in year 10, 5.8 are direct jobs and 1.8 are indirect /induced jobs.
- Regional income (constant \$2025 prices): total regional income increases from \$515,485 in year 1 to \$603,098 in year 10. Over the 10 year period regional income totals around \$5.600 million.

Table 12 Jobs Generated - Option 2 (FTE no.)

| Option 2 | | | | | | | | | | |
|-----------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Jobs Generated | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 |
| Centre Employees | | | | | | | | | | |
| Direct Jobs | 4.8 | 4.8 | 4.8 | 4.8 | 4.8 | 4.8 | 4.8 | 4.8 | 4.8 | 4.8 |
| Indirect Jobs | 1.2 | 1.2 | 1.2 | 1.2 | 1.3 | 1.3 | 1.3 | 1.3 | 1.4 | 1.4 |
| Centre Employees | 6.0 | 6.0 | 6.0 | 6.0 | 6.1 | 6.1 | 6.1 | 6.1 | 6.2 | 6.2 |
| Centre Users Spending | | | | | | | | | | |
| Direct Jobs | 0.9 | 0.9 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 |
| Indirect Jobs | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 |
| Centre Users Spending | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 |
| Total All Jobs | | | | | | | | | | |
| Direct Jobs | 5.7 | 5.7 | 5.8 | 5.8 | 5.8 | 5.8 | 5.8 | 5.8 | 5.8 | 5.8 |
| Indirect Jobs | 1.5 | 1.6 | 1.6 | 1.6 | 1.7 | 1.7 | 1.7 | 1.7 | 1.8 | 1.8 |
| Total Jobs | 7.2 | 7.3 | 7.4 | 7.4 | 7.4 | 7.4 | 7.5 | 7.5 | 7.5 | 7.5 |

Source: MCa analysis , August 2025. May be differences due to rounding

Table 13 Regional Income Generated - Option 2 (\$ 2025 prices)

| Option 2 | | | | | | | | | | | |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| | | | | | | | | | | | Total 10 |
| Regional Income | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 | Years |
| Centre Employees | | | | | | | | | | | |
| Direct Income | \$337,830 | \$344,724 | \$351,759 | \$358,938 | \$366,263 | \$373,738 | \$381,365 | \$389,148 | \$397,090 | \$405,194 | \$3,706,050 |
| Indirect/induced | | | | | | | | | | | |
| income | \$71,602 | \$73,063 | \$74,554 | \$76,076 | \$77,628 | \$79,212 | \$80,829 | \$82,479 | \$84,162 | \$85,879 | \$785,484 |
| Employees Total | | | | | | | | | | | |
| Income | \$409,431 | \$417,787 | \$426,313 | \$435,014 | \$443,892 | \$452,951 | \$462,194 | \$471,627 | \$481,252 | \$491,073 | \$4,491,534 |
| Centre Visitor | | | | | | | | | | | |
| Spending | | | | | | | | | | | |
| Direct Income | \$84,036 | \$84,036 | \$88,768 | \$88,768 | \$88,768 | \$88,768 | \$88,768 | \$88,768 | \$88,768 | \$88,768 | \$878,213 |
| Indirect/induced | | | | | | | | | | | |
| income | \$22,017 | \$22,017 | \$23,257 | \$23,257 | \$23,257 | \$23,257 | \$23,257 | \$23,257 | \$23,257 | \$23,257 | \$230,092 |
| Total Income | \$106,053 | \$106,053 | \$112,025 | \$112,025 | \$112,025 | \$112,025 | \$112,025 | \$112,025 | \$112,025 | \$112,025 | \$1,108,305 |
| Total Regional Income | | | | | | | | | | | |
| Direct Income | \$421,866 | \$428,760 | \$440,527 | \$447,706 | \$455,031 | \$462,506 | \$470,133 | \$477,916 | \$485,858 | \$493,962 | \$4,584,263 |
| Indirect/induced | | | | | | | | | | | |
| income | \$93,619 | \$95,080 | \$97,811 | \$99,333 | \$100,885 | \$102,470 | \$104,086 | \$105,736 | \$107,419 | \$109,137 | \$1,015,576 |
| Total Regional Income | \$515,485 | \$523,840 | \$538,338 | \$547,039 | \$555,916 | \$564,975 | \$574,219 | \$583,652 | \$593,277 | \$603,098 | \$5,599,840 |

4.4 Option 3 - Program Pool & Lap Pool

- **Jobs:** total jobs increase from 6.9 FTE jobs in year 1 to 7.3 FTE jobs in year 10. Of these jobs in year 10, 5.5 are direct jobs and 1.7 are indirect /induced jobs.
- **Regional income (constant \$2025 prices)**: total regional income increases from \$497,337 in year 1 to \$584,476 in year 10. Over the 10 year period regional income totals \$5.416 million.

Table 14 Jobs Generated - Option 3 (FTE no.)

| Option 3 | | | | | | | | | | |
|-----------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Jobs Generated | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 |
| Centre Employees | | | | | | | | | | |
| Direct Jobs | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 | 4.7 |
| Indirect Jobs | 1.2 | 1.2 | 1.2 | 1.2 | 1.3 | 1.3 | 1.3 | 1.3 | 1.4 | 1.4 |
| Centre Employees | 5.9 | 5.9 | 5.9 | 5.9 | 6.0 | 6.0 | 6.0 | 6.0 | 6.1 | 6.1 |
| Centre Users Spending | | | | | | | | | | |
| Direct Jobs | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 |
| Indirect Jobs | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 |
| Centre Users Spending | 1.1 | 1.1 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 |
| Total All Jobs | | | | | | | | | | |
| Direct Jobs | 5.5 | 5.5 | 5.5 | 5.5 | 5.5 | 5.5 | 5.5 | 5.5 | 5.5 | 5.5 |
| Indirect Jobs | 1.5 | 1.5 | 1.5 | 1.6 | 1.6 | 1.6 | 1.6 | 1.7 | 1.7 | 1.7 |
| Total Jobs | 6.9 | 7.0 | 7.1 | 7.1 | 7.1 | 7.1 | 7.2 | 7.2 | 7.2 | 7.3 |

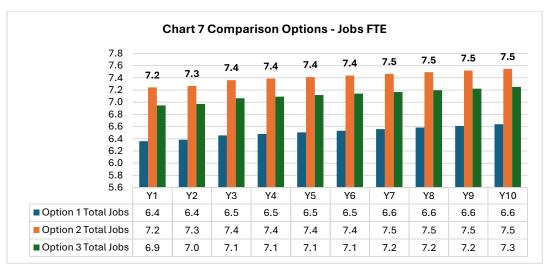
Source: MCa analysis , August 2025. May be differences due to rounding

Table 15 Regional Income Generated - Option 3(\$ 2025 prices)

| Option 3 | | | | | | | | | | | |
|--------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------------|
| Regional Income | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 | Total 10 Years |
| Centre Employees | | | | | | | | | | | |
| Direct Income | \$335,864 | \$342,718 | \$349,712 | \$356,849 | \$364,132 | \$371,563 | \$379,146 | \$386,884 | \$394,779 | \$402,836 | \$3,684,483 |
| Indirect/induced income | \$71,185 | \$72,638 | \$74,120 | \$75,633 | \$77,176 | \$78,752 | \$80,359 | \$81,999 | \$83,672 | \$85,380 | \$780,913 |
| Employees Total | | | | | | | | | | | |
| Income | \$407,049 | \$415,356 | \$423,833 | \$432,482 | \$441,308 | \$450,315 | \$459,505 | \$468,882 | \$478,451 | \$488,216 | \$4,465,396 |
| Centre Visitor Spending | | | | | | | | | | | |
| Direct Income | \$71,544 | \$71,544 | \$76,276 | \$76,276 | \$76,276 | \$76,276 | \$76,276 | \$76,276 | \$76,276 | \$76,276 | \$753,295 |
| Indirect/induced income | \$18,745 | \$18,745 | \$19,984 | \$19,984 | \$19,984 | \$19,984 | \$19,984 | \$19,984 | \$19,984 | \$19,984 | \$197,363 |
| Total Income | \$90,289 | \$90,289 | \$96,260 | \$96,260 | \$96,260 | \$96,260 | \$96,260 | \$96,260 | \$96,260 | \$96,260 | \$950,658 |
| Total Regional Income | | | | | | | | | | | |
| Direct Income | \$407,408 | \$414,262 | \$425,988 | \$433,125 | \$440,408 | \$447,839 | \$455,422 | \$463,160 | \$471,055 | \$479,112 | \$4,437,778 |
| Indirect/induced income | \$89,930 | \$91,382 | \$94,105 | \$95,617 | \$97,161 | \$98,736 | \$100,343 | \$101,983 | \$103,656 | \$105,364 | \$978,277 |
| Total Regional Income | \$497,337 | \$505,645 | \$520,093 | \$528,742 | \$537,568 | \$546,575 | \$555,765 | \$565,142 | \$574,712 | \$584,476 | \$5,416,055 |

4.5 Comparisons of Options

The following compares jobs and regional income for each of the three Options.



Source: MCa analysis, August 2025. May be differences due to rounding

Table 16 Comparison Options Jobs Generated (FTE no.)

| Summary | | | | | | | | | | |
|---------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Total Jobs | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 |
| Option 1 | | | | | | | | | | |
| Option 1 Centre Employees | 5.9 | 5.9 | 5.9 | 5.9 | 6.0 | 6.0 | 6.0 | 6.0 | 6.1 | 6.1 |
| Option 1 Visitor Spending | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 |
| Option 1 Total Jobs | 6.4 | 6.4 | 6.5 | 6.5 | 6.5 | 6.5 | 6.6 | 6.6 | 6.6 | 6.6 |
| Option 2 | | | | | | | | | | |
| Option 2 Centre Employees | 6.0 | 6.0 | 6.0 | 6.0 | 6.1 | 6.1 | 6.1 | 6.1 | 6.2 | 6.2 |
| Option 2 Visitor Spending | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 |
| Option 2 Total Jobs | 7.2 | 7.3 | 7.4 | 7.4 | 7.4 | 7.4 | 7.5 | 7.5 | 7.5 | 7.5 |
| Option 3 | | | | | | | | | | |
| Option 3 Centre Employees | 5.9 | 5.9 | 5.9 | 5.9 | 6.0 | 6.0 | 6.0 | 6.0 | 6.1 | 6.1 |
| Option 3 Visitor Spending | 1.1 | 1.1 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 |
| Option 3 Total Jobs | 6.9 | 7.0 | 7.1 | 7.1 | 7.1 | 7.1 | 7.2 | 7.2 | 7.2 | 7.3 |

Source: MCa analysis , August 2025. May be differences due to rounding $\,$

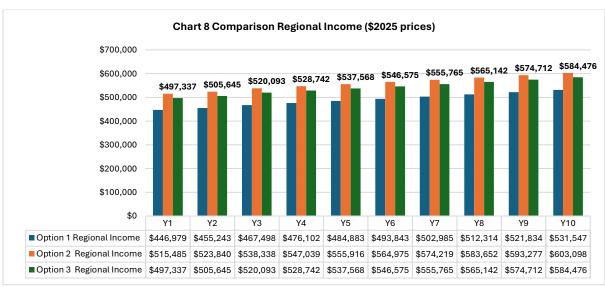


Table 17 Comparison Options Regional Income Generated (\$2025 prices)

| Summary | | | | | | | | | | | |
|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------------|
| Regional Income | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Y9 | Y10 | Total 10 Years |
| Option 1 | | | | | | | | | | | |
| Option 1 Centre Employees | \$404,940 | \$413,204 | \$421,637 | \$430,242 | \$439,022 | \$447,982 | \$457,124 | \$466,453 | \$475,973 | \$485,686 | \$4,442,262 |
| Option 1 Visitor Spending | \$42,039 | \$42,039 | \$45,861 | \$45,861 | \$45,861 | \$45,861 | \$45,861 | \$45,861 | \$45,861 | \$45,861 | \$450,966 |
| Option 1 Regional Income | \$446,979 | \$455,243 | \$467,498 | \$476,102 | \$484,883 | \$493,843 | \$502,985 | \$512,314 | \$521,834 | \$531,547 | \$4,893,228 |
| Option 2 | | | | | | | | | | | |
| Option 2 Centre Employees | \$409,431 | \$417,787 | \$426,313 | \$435,014 | \$443,892 | \$452,951 | \$462,194 | \$471,627 | \$481,252 | \$491,073 | \$4,491,534 |
| Option 2 Visitor Spending | \$106,053 | \$106,053 | \$112,025 | \$112,025 | \$112,025 | \$112,025 | \$112,025 | \$112,025 | \$112,025 | \$112,025 | \$1,108,305 |
| Option 2 Regional Income | \$515,485 | \$523,840 | \$538,338 | \$547,039 | \$555,916 | \$564,975 | \$574,219 | \$583,652 | \$593,277 | \$603,098 | \$5,599,840 |
| Option 3 | | | | | | | | | | | |
| Option 3 Centre Employees | \$407,049 | \$415,356 | \$423,833 | \$432,482 | \$441,308 | \$450,315 | \$459,505 | \$468,882 | \$478,451 | \$488,216 | \$4,465,396 |
| Option 3 Visitor Spending | \$90,289 | \$90,289 | \$96,260 | \$96,260 | \$96,260 | \$96,260 | \$96,260 | \$96,260 | \$96,260 | \$96,260 | \$950,658 |
| Option 3 Regional Income | \$497,337 | \$505,645 | \$520,093 | \$528,742 | \$537,568 | \$546,575 | \$555,765 | \$565,142 | \$574,712 | \$584,476 | \$5,416,055 |

5. Benefit Cost Analysis

This section provides a cost benefit analysis for each of the 3 Aquatic Centre Options. Costs comprise: the full capital costs for the Centre; maintenance over 10 years and the cost of the subsidy (deficit on operations). Benefits comprise: all of the measured economic and social benefits.

It should be noted that this subsidy is also included in the consumer value benefit, so in effect it nets itself out of the cost benefit analysis.

5.1 Benefit Cost Analysis - Options

Table 18 Economic & Social Benefits

| Economic & Social Benefits |
|--|
| Economic Benefits |
| Value Services |
| User Value - revenue |
| Subsidy (= deficit) |
| Regional Income |
| Regional income – Centre employees |
| Regional Income -spending of Centre Visitors |
| Health Benefits |
| Physical health benefits |
| Mental health benefits |
| Reduced drowning benefit |
| Social Benefits |
| Reduced absenteeism |
| Wellbeing Benefits |
| Leisure Benefits |

Table 19 Benefit Cost Analysis- Option 1

| OPTION 1 | | | |
|--|---------------|---------------|---------------|
| Total Project | Discount Rate | Discount Rate | Discount Rate |
| Regional Cost Benefit (\$2024 prices) | 3% | 7% | 10% |
| Period: 10 Years | | | |
| A. Project Costs | | | |
| Capital Costs | \$18,500,000 | \$18,500,000 | \$18,500,000 |
| Costs - Maintenance (10 years) | \$510,000 | \$510,000 | \$510,000 |
| Subsidy | \$1,960,000 | \$1,960,000 | \$1,960,000 |
| Total Costs | \$20,970,000 | \$20,970,000 | \$20,970,000 |
| B. Benefits | | | |
| Direct Benefits - Consumer Value (Revenue & Subsidy) | \$7,132,000 | \$7,132,000 | \$7,132,000 |
| Regional Income Increase (users) | \$450,966 | \$450,966 | \$450,966 |
| Health Benefit | \$730,679 | \$730,679 | \$730,679 |
| Centre Staff Income | \$4,442,262 | \$4,442,262 | \$4,442,262 |
| Social Benefits | \$1,055,976 | \$1,055,976 | \$1,055,976 |
| Total Benefits | \$13,811,882 | \$13,811,882 | \$13,811,882 |
| C. Benefit Cost | | | |
| Total Benefits (\$) Present Value | \$10,815,402 | \$8,835,713 | \$7,686,806 |
| Net Present Value (\$) Total Benefits | -\$10,154,598 | -\$12,134,287 | -\$13,283,194 |
| NPV/Cost | -\$0.48 | -\$0.58 | -\$0.63 |
| Benefit Cost Ratio (BCR) | 0.52 | 0.42 | 0.37 |

Source: MCa analysis , August 2025.

Table 20 Benefit Cost Analysis- Option 2

| OPTION 2 | Discount Rate | Discount Rate | Discount Rate |
|--|---------------|---------------|---------------|
| Regional Cost Benefit (\$2024 prices) | 3% | 7% | 10% |
| Period: 10 Years | | | |
| A. Project Costs | | | |
| Capital Costs | \$27,200,000 | \$27,200,000 | \$27,200,000 |
| Costs - Maintenance (10 years) | \$672,000 | \$672,000 | \$672,000 |
| Subsidy | \$5,354,000 | \$5,354,000 | \$5,354,000 |
| Total Costs | \$33,226,000 | \$33,226,000 | \$33,226,000 |
| B. Benefits | | | |
| Direct Benefits - Consumer Value (revenue & subsidy) | \$8,779,000 | \$8,779,000 | \$8,779,000 |
| Regional Income Increase (users) | \$1,108,305 | \$1,108,305 | \$1,108,305 |
| Health Benefit | \$1,349,898 | \$1,349,898 | \$1,349,898 |
| Centre Staff Income | \$4,491,534 | \$4,491,534 | \$4,491,534 |
| Social Benefits | \$2,224,553 | \$2,224,553 | \$2,224,553 |
| Total Benefits | \$17,953,290 | \$17,953,290 | \$17,953,290 |
| C. Benefit Cost | | | |
| Total Benefits (\$) Present Value | \$13,344,445 | \$10,910,904 | \$9,497,935 |
| Net Present Value (\$) Total Benefits | -\$19,881,555 | -\$22,315,096 | -\$23,728,065 |
| NPV/Cost | -0.60 | -0.67 | -0.71 |
| Benefit Cost Ratio (BCR) | 0.40 | 0.33 | 0.29 |

Source: MCa analysis , August 2025.

Table 21 Benefit Cost Analysis- Option 3

| OPTION 3 | | | |
|--|---------------|---------------|---------------|
| Total Project | Discount Rate | Discount Rate | Discount Rate |
| Regional Cost Benefit (\$2024 prices) | 3% | 7% | 10% |
| Period: 10 Years | | | |
| A. Project Costs | | | |
| Capital Costs | \$21,700,000 | \$21,700,000 | \$21,700,000 |
| Costs - Maintenance (10 years) | \$520,000 | \$520,000 | \$520,000 |
| Subsidy | \$4,935,000 | \$4,935,000 | \$4,935,000 |
| Total Costs | \$27,155,000 | \$27,155,000 | \$27,155,000 |
| B. Benefits | | | |
| Direct Benefits - Consumer Value (Revenue & Subsidy) | \$7,826,000 | \$7,826,000 | \$7,826,000 |
| Regional Income Increase (users) | \$950,658 | \$950,658 | \$950,658 |
| Health Benefits (exercise) | \$2,568,204 | \$2,568,204 | \$2,568,204 |
| Centre Staff Income | \$4,465,396 | \$4,465,396 | \$4,465,396 |
| Social Benefits | \$2,649,994 | \$2,649,994 | \$2,649,994 |
| Total Benefits | \$18,460,253 | \$18,460,253 | \$18,460,253 |
| C. Benefit Cost | | | |
| Total Benefits (\$) Present Value | \$15,674,183 | \$12,828,445 | \$11,174,882 |
| Net Present Value (\$) Total Benefits | -\$11,480,817 | -\$14,326,555 | -\$15,980,118 |
| NPV/Cost | -0.42 | -0.53 | -0.59 |
| Benefit Cost Ratio (BCR) | 0.58 | 0.47 | 0.41 |

Source: MCa analysis , August 2025

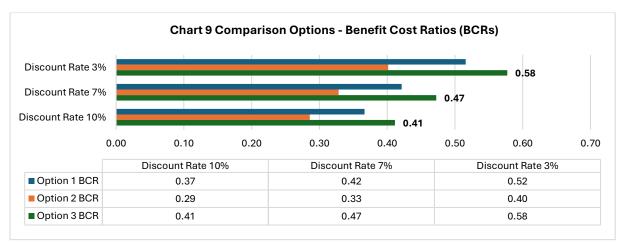
5.2 Comparison and Project Assessment

The following table compares the results for the 3 Options for a 7% discount.

The Benefit Cost Ratios are all <u>substantially below 1</u>. For example for Option 2, the BCR is only 0.33, which means that every dollar invested in the project over 10 years returns on 33 cents.

In this full cost benefit analysis, which includes the quantification of all economic and social benefits, the project does not cover all costs (over 10 years).

The result is that for all 3 Options and discount rates (3%, 7%, 10%), the Benefit Cost Ratios are all substantially below 1. This occurs because for each Pool Option, capital costs are high and the number of annual users are low due to the population size and demographics of Break O Day LGA.



Source: MCa analysis , August 2025

Table 22 Benefit Cost Analysis Comparison of Options

| Summary (7% discount rate) | Option 1 | Option 2 | Option 3 |
|--|---------------|---------------|---------------|
| A. Project Costs (\$2025 Prices) | | | |
| Capital Costs | \$18,500,000 | \$27,200,000 | \$21,700,000 |
| Costs - Maintenance (10 years) | \$510,000 | \$672,000 | \$520,000 |
| Subsidy | \$1,960,000 | \$5,354,000 | \$4,935,000 |
| Total Costs | \$20,970,000 | \$33,226,000 | \$27,155,000 |
| B. Project Benefits (\$2025 prices) | | | |
| Direct Benefits - Consumer Value (Revenue & Subsidy) | \$7,132,000 | \$8,779,000 | \$7,826,000 |
| Regional Income Increase (users) | \$450,966 | \$1,108,305 | \$950,658 |
| Health Benefits | \$730,679 | \$1,349,898 | \$2,568,204 |
| Centre Staff Income | \$4,442,262 | \$4,491,534 | \$4,465,396 |
| Social Benefits | \$1,055,976 | \$2,224,553 | \$2,649,994 |
| Total Benefits | \$13,811,882 | \$17,953,290 | \$18,460,253 |
| C. Benefit Cost (7% discount rate) | | | |
| Total Benefits (\$) Present Value | \$8,835,713 | \$10,910,904 | \$12,828,445 |
| Net Present Value (\$) Total Benefits | -\$12,134,287 | -\$22,315,096 | -\$14,326,555 |
| NPV/Cost | -\$0.58 | -0.67 | -0.53 |
| Benefit Cost Ratio (BCR) | 0.42 | 0.33 | 0.47 |

Source: MCa analysis, August 2025

Appendix A Measuring Economic & Social Benefits

The following are details of measurement of economic and social benefits, including benchmark values.⁶

| | Description | Source | Benchmark Value |
|------------------------|---|--|--|
| Economic & Social | | | |
| Benefits | | | |
| Economic Benefits | | | |
| Value Services | | | |
| 11 | Consumer Value of Services based on admission charges . | Standard definition in cost | Operational revenue |
| User Value - revenue | Measured by operations revenue. | benefit analysis. | O |
| Colored A. Caro | Deficit if covered by Council is a subsidy for users on admission | Standard definition in cost | Operational deficit |
| Subsidy (= deficit) | charges and can be included in value of services. | benefit analysis. | |
| Regional Income | | | |
| Desired terror | Wages and salaries of employees and indirect/induced income | Standard definition in cost | Based on wages & |
| Regional income – | generated by the spending of these workers. | benefit analysis. | salaries bill |
| Centre employees | Economic model used to generate regional income estimates. | 6. 1 116 | |
| | Estimates of persons spending elsewhere in the town during their visit to the Aquatic Centre. | Standard definition in cost benefit analysis | Assumption: Program pool users - 40% spend |
| | visit to the Aquatic Centre. | benefit analysis | an average of \$20 |
| Regional Income - | | | Lap pool users- 50% |
| spending of Centre | | | spend an average of |
| Visitors | | | \$25. |
| Health Benefits | | | ŲZJ. |
| riculti belients | Research shows that physically active people are less likely to | Measure derived from | \$7.51 per user |
| | develop certain diseases, leading to a lower burden of disease in | industry analysis by PWC | 77.51 pci usci |
| | Australia. | (2021) | |
| | The physical health benefit captures the reduced number of | The Social, Health and | |
| Physical health | Disability Adjusted Life Years (DALYs) and reduced reliance on | Economic Value of the | |
| benefits | the health care system. | Australian National | |
| | DALYs measure the cost to an individual and to Australia of | Aquatic Industry July 2021, | |
| | disease through the years of life lost due to premature | PWC Page 30 | |
| | death, and years of life lived with a disability. | | |
| | Regular exercise reduces stress and improves the mental wellbeing | Measure derived from | \$4.95 per user |
| | of individuals. | industry analysis by PWC | |
| Mental health benefits | Reducing the instance of mental health illness in society | (2021) Page 31 | |
| Mental nealth benefits | prevents a reduction in the quality of life of those | | |
| | individuals and reduces the burden on the Australian | | |
| | Health System. | | |
| | Aquatic facilities are safer places to swim, with fewer drownings | Measure derived from | \$1.20 per user |
| Reduced drowning | occurring at public pools. | industry analysis by PWC | |
| benefit | Learn to swim programs also reduce drownings by building water | (2021) P33 | |
| | confidence. | | |
| Social Benefits | | | |
| | Physical activity is associated with improved general health, | Measure derived from | \$0.71 per user |
| Reduced absenteeism | leading to a reduction in days taken off due to sickness, this | industry analysis by PWC | |
| | benefits the economy by reducing absenteeism in the workplace. | (2021) Pag 32 | |
| | Swimming at an aquatic centre improves a person's day-to-day | Measure derived from | \$8.95 per user |
| | quality of life and wellbeing. Studies show that physically active | industry analysis by PWC | |
| | people are happier, have lower levels of stress, increased self- | (2021) Page 38 | |
| Wellbeing Benefits | esteem and confidence. | | 4 |
| | Use of aquatic centres are also an enjoyable leisure time activity | Measure derived from | \$1.62 per user |
| | | industry analysis by PWC | |
| Leisure Benefits | | (2021) Page 39 | |

⁶ The Social, Health and Economic Value of the Australian National Aquatic Industry July 2021. The benchmark estimates are derived by dividing the national total \$values by the total annual user numbers of aquatic centres (333 million annual users).